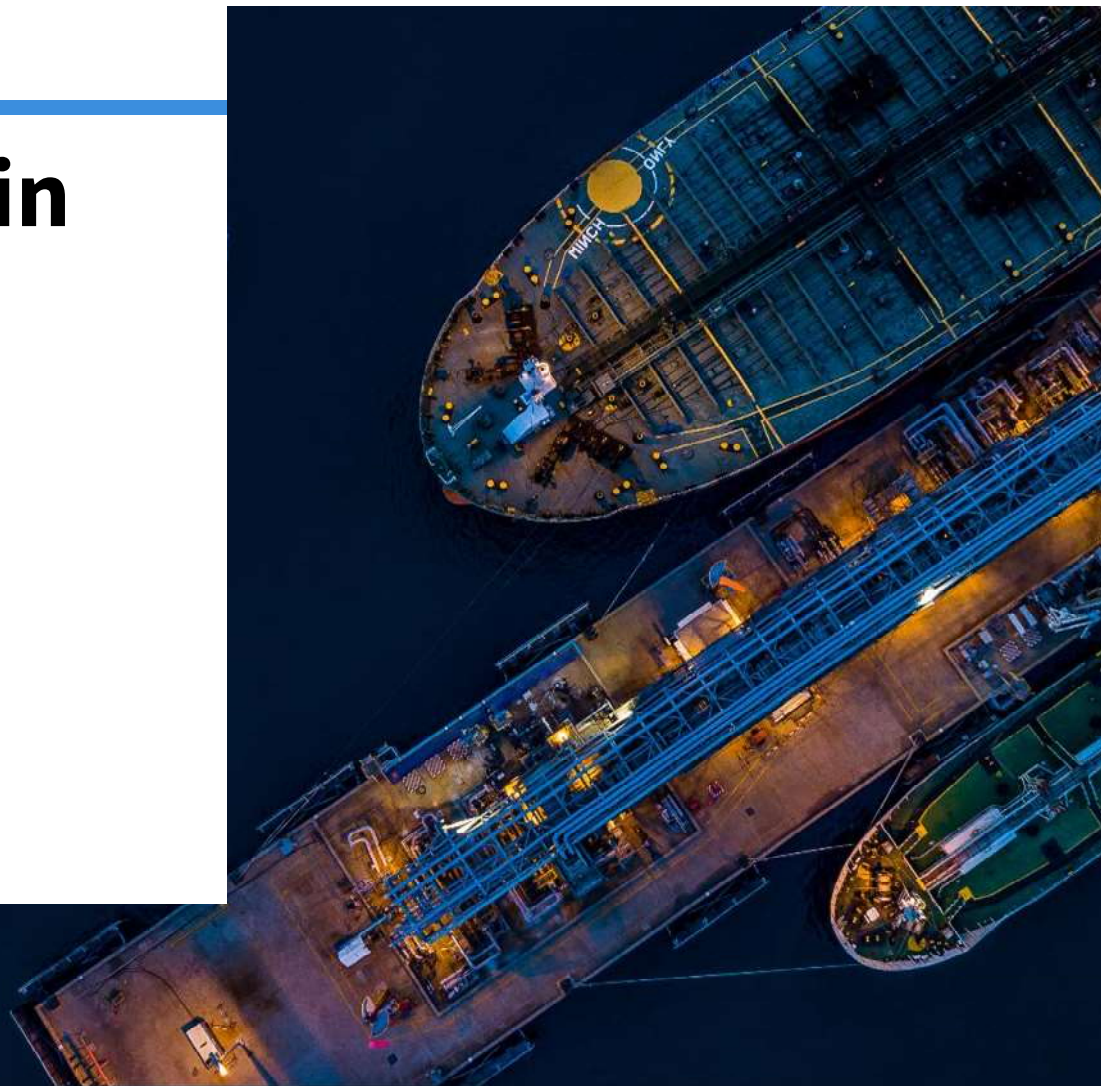


Cyber Security in the Shipping Industry

JP Cavanna Lloyd's Register

23 October 2018



Agenda

- An overview of the evolution of cyber security and its management today
- Vulnerabilities in the shipping sector
- What do cyber attacks typically look like?
- How can we as businesses make ourselves more resilient to attacks?



The Past – an IT issue

The industry needs a new approach to cyber risk management

- Aiming for impregnability
- Focused only on perimeter and information
- Complicated and complex approach
- Cyber security accountability rested with IT/Risk department
- Based on fear, uncertainty, and doubt
- Isolated and regional security operations

Vulnerabilities in the shipping industry



Technology is transforming the marine world



- ✓ Reduce costs
- ✓ Increase operational efficiencies
- ✓ Enhance safety
- ✓ Become more sustainable
- ✓ Reduce environmental impacts

With more opportunity, comes more risk



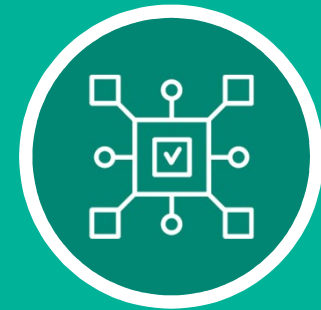
**New
technology**



Autonomy



**Connected
environments**



More risk





Risks exist onshore, offshore and at sea

VSAT connectivity, smart ships, intelligent operations and remote control all increase threat and risk of a cyber attack...



Cyber-attacks are on the rise

70% of organisations say their security risk increased significantly in 2017, with **more attacks** than the previous four years



25%

System downtime
\$1, 252, 650

23%

Theft of
information assets
\$1,152,438

10%

Damage to
infrastructure
\$501,060

4%

Lawsuits, fines and
regulatory actions
\$200,424

8%

Reputation damage
\$400, 848

30%

IT and end user
productivity loss
\$1, 503, 180

Cost of
endpoint
attacks

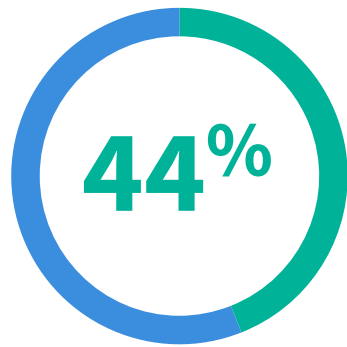
54%

of companies experienced
one or more successful
attacks that compromised
data and/or IT infrastructure

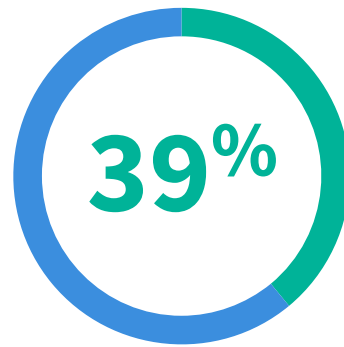
77%

of those attacks utilised
exploits or fireless techniques

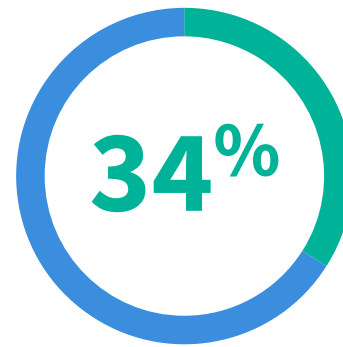
The marine industry knows it needs to act...



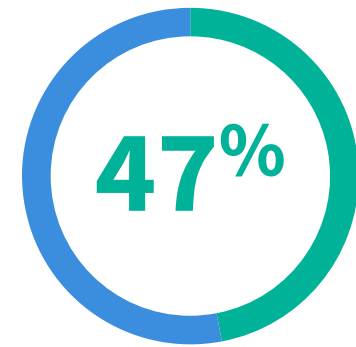
of ship operators
believe current
IT defences are
not effective*



experienced a cyber-
attack in the last
12 months*



didn't have an IT
security policy**

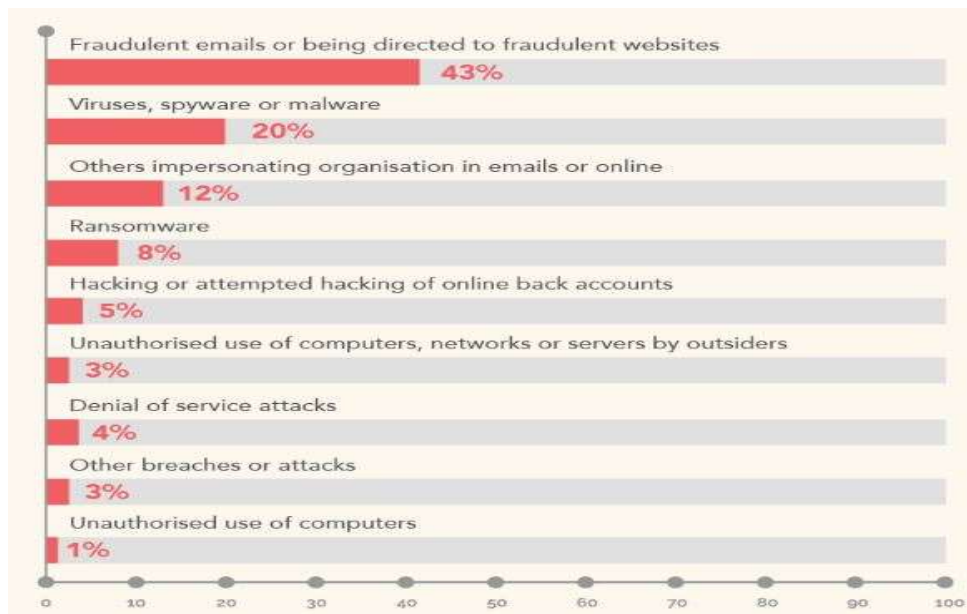


believed the biggest
cyber vulnerability
was their staff**

*Source: Futurenaautics


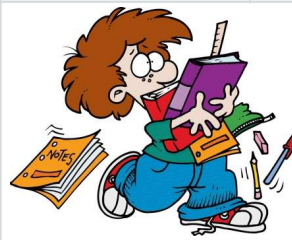
**Source: www.maritime-executive.com cyber-security-at-sea-the-real-threats

The more immediate threat...?



...and perception

Cyber Security Maturity Scale Based on CMMI

Level 0 Nothing in place	Level 1 Initial	Level 2 Managed	Level 3 Defined	Level 4 Quantitatively Managed	Level 5 Optimising
Industry Self- Perception	 Maturity Level 2.5 – 3.0		The Reality	 Maturity Level 0.9 – 1.2	

The above is based on aggregation of data from industry verticals including FSI, Pharma, Energy, Oil & Gas and Telecomms,



The Threat Landscape

Motivation and capability

- State Sponsored Threat Actors
- Organised Cyber Crime
- Disorganised Cyber Crime
- Hactivists
- Lone wolf/Insiders

State Sponsored Threat Actors

Typical Indicators	Motives	Typical Targets	Impact	Capabilites
<ul style="list-style-type: none">• Custom written malware/ implants• Targeted delivery• Stealthy persistence• C2 over covert channels• Ability to navigate around the network undetected	<ul style="list-style-type: none">• Economic• Political and/or• Military advantages	<ul style="list-style-type: none">• Trade Secrets• Sensitive business information• CNI• Emerging technologies• Intellectual Property (IP)• Government, Finance or Defence	<ul style="list-style-type: none">• Loss of competitive advantage• Disruption to CNI	<ul style="list-style-type: none">• Sophisticated• Well resourced

Organised Cyber Crime

Typical Indicators	Motives	Typical Targets	Impact	Capabilities
<ul style="list-style-type: none">• Off the shelf malware/ implant, but adapted for reuse• Targeted delivery• Persistence on multiple hosts• Infect multiple hosts• C2 over more common means	<ul style="list-style-type: none">• Immediate financial gain• Information for future financial gain	<ul style="list-style-type: none">• Financial/ Payment systems• PII• Payment Card Data• Protected Health Information	<ul style="list-style-type: none">• Legal action from customers/ shareholders• Costly regulatory penalties• Loss of consumer confidence	<ul style="list-style-type: none">• Reasonably Sophisticated• Large scale capabilities• Well funded

Disorganised Cyber Crime

Typical Indicators	Motives	Typical Targets	Impact	Capabilites
<ul style="list-style-type: none">• Off the shelf malware• SPAM based delivery• Compromise of initial asset often primary objective	<ul style="list-style-type: none">• Extortion• Immediate financial gain• Information for future financial gain	<ul style="list-style-type: none">• Ransomware• Financial/ Payment systems• PII• Payment Card Data• Protected Health Information	<ul style="list-style-type: none">• Loss of service (ransomware)• Legal action from customers/ shareholders• Costly regulatory penalties• Loss of consumer confidence	<ul style="list-style-type: none">• Often reused tooling and implants• Miss direction and fraud• Re-used of tooling and techniques

Hacktivists

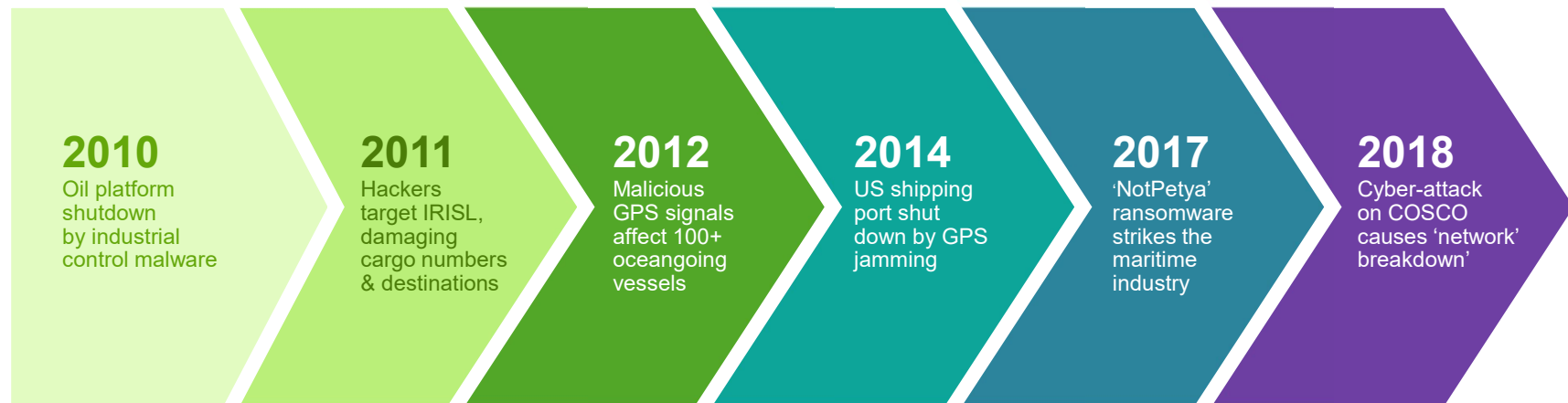
Typical Indicators	Motives	Typical Targets	Impact	Capabilites
<ul style="list-style-type: none">• Commonly available tools• Mass involvement• Shared and public methods• Focused on disruption and defacement	<ul style="list-style-type: none">• Political or social change• Pressure business to change their ways• Disruption to services	<ul style="list-style-type: none">• Corporate secrets• Information relating to key people, suppliers or customers• Sensitive business information	<ul style="list-style-type: none">• Brand & reputation• Loss of consumer confidence• Disruption of business activities (DDOS, defacement)	<ul style="list-style-type: none">• Less Sophisticated• Large scale resources

Lone wolf/Insiders

Typical Indicators	Motives	Typical Targets	Impact	Capabilities
<ul style="list-style-type: none">• Off the shelf malware/ implant, but adapted for reuse• Targeted delivery• Persistence on multiple hosts• Infect multiple hosts• C2 over more common means	<ul style="list-style-type: none">• Personal advantage/ financial gain• Professional revenge• Patriotism• Personal cause	<ul style="list-style-type: none">• Personnel information• Sales deals• Market strategies• Corporate secrets• Intellectual Property (IP)• R&D• Business operations	<ul style="list-style-type: none">• Trade secrets disclosed• Disruption to operations• Brand & reputation• National security impact• Loss of consumer confidence	<ul style="list-style-type: none">• Limited capabilities• Small resources

Shipping is not immune

Cyber threats have increased in frequency and seriousness in recent years, demonstrating the need for greater cyber security measures.



Cosco Shipping Faces Ransomware Attack



Cosco July 2018



On July 24, 2018, a cyber-attack on the American region of China's state-run shipping company, Cosco Shipping Holdings, Co.

The cyber-incident has been chalked up to a "local network breakdown" in the Americas region, which impacted email and telephone. In a remedial step, the company cut communications with other regions, although operations were maintained.

The potential cost of inaction is high



\$2.5 - \$3bn

NotPetya Malware
total global losses

July 2017



"The impact of [NotPetya] is that we basically found that we had to reinstall an entire infrastructure... we had to install 4,000 new servers, 45,000 new PCs, 2,500 applications."

Maersk Chairman - Jim Hagemann Snabe



What do cyber attacks typically look like?





What is a cyber attack?

A cyberattack is a **malicious and deliberate attempt** by an individual or organisation **to breach** the information system of another individual or organisation.

Former Cisco CEO John Chambers once said, “There are two types of companies: those that have been hacked, and those who don’t yet know they have been hacked.”



We have never been hacked...

- 300 employee business
- Manufacturing & supply elements
- Single major client



What we discovered...

- Everyone knew the CEO's password
- There was no monitoring or security of any kind other than the standard OS firewall
- 50% of the workforce were running eBay businesses using the company network
- The CEO didn't believe he needed any security



The Good News or is it Bad News?

- Attack types are the same
- No attack vector developed to target shipping alone
- So we have stronger natural defences through distribution against these attacks

SHIPS

AIS transceivers
Long Range Identification
Tracking (LRIT)
Satellite broadband
Digital Selective Calling (DSC)

NAVIGATION

Global Navigation Satellite System (GNSS)
Global Positioning System (GPS)
Electronic Chart Display
Information System (ECDIS)

RIGS

Dynamic Positioning
Systems (DP)
Industrial Control
Systems (ICS)

HARBOR/OPERATIONS

Automatic Identification Systems (AIS)
Vessel Traffic Services (VTS)
Industrial Control Systems (ICS)
Operational Systems

SUPPLY CHAIN

IoT devices
Movement of goods
Maintenance
Sensors
Automation

Navigation status can
be intercepted and
data counterfeited

Malware infection
via USB plugged
into system

Malicious jamming
of GPS signals

Connectivity
between systems can
be compromised

Hackers gaining
access to the network
via
third parties

Attack techniques

Some examples:

- **Malware**
- **Social Engineering**
- **Phishing**
- **Man in the middle**
- **Denial of Service**
- **Zero day exploit**
- ...

Malware:

Malware is a term used to describe **malicious software**, including spyware, ransomware, viruses, and worms. Malware breaches a network through a vulnerability, typically when a user clicks a dangerous link or email attachment that then installs risky software.

Once inside the system, malware can do the following:

- Block access to key components of the network (ransomware)
- Install malware or additional harmful software
- Covertly obtain information by transmitting data from the hard drive (spyware)
- Disrupt certain components and renders the system inoperable

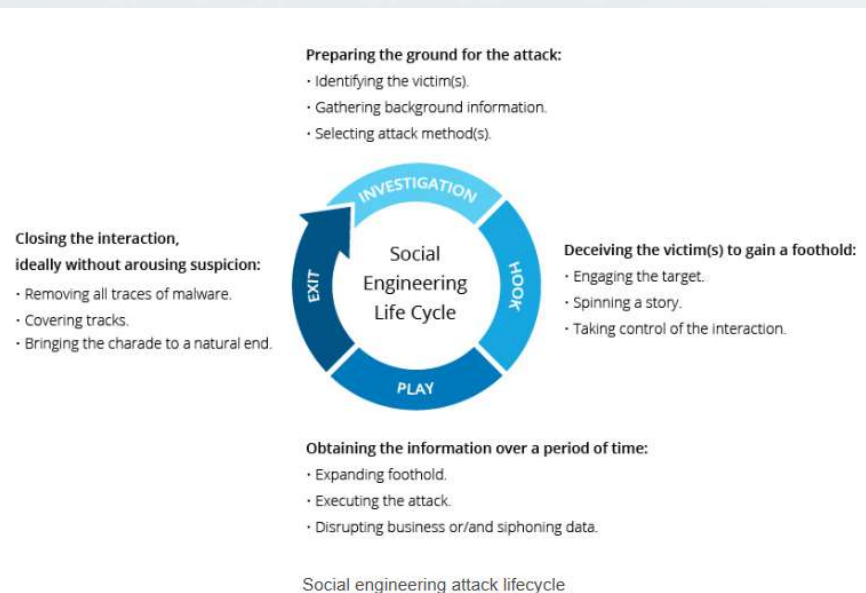
Attack techniques

Some examples:

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- ...

Social Engineering:

Social Engineering is the psychological manipulation of people into performing actions or divulging confidential information.



Attack techniques

Some examples:

- **Malware**
- **Social Engineering**
- **Phishing**
- **Man in the middle**
- **Denial of Service**
- **Zero day exploit**
- ...

Phishing:

Phishing is the practice of sending fraudulent communications that appear to come from a reputable source, usually through email.

The goal is to steal sensitive data like credit card and login information or to install malware on the victim's machine.

Phishing is an increasingly common cyberthreat.

Various types:

- Deceptive phishing (confidential information)
- Spear phishing (targeted)
- Whaling (the “big fish”)
- Pharming (fraudulent website)

Attack techniques

Some examples:

- **Malware**
- **Social Engineering**
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- **Zero day exploit**
- ...

Man in the middle:

Man-in-the-middle (MitM) attacks, also known as eavesdropping attacks, occur when attackers insert themselves into a two-party transaction. Once the attackers interrupt the traffic, they can filter and steal data.

Two common points of entry for MitM attacks:

1. On unsecure public Wi-Fi, attackers can insert themselves between a visitor's device and the network. Without knowing, the visitor passes all information through the attacker.
2. Once malware has breached a device, an attacker can install software to process all of the victim's information.

Attack techniques

Some examples:

- **Malware**
- **Social Engineering**
- **Phishing**
- **Man in the middle**
- **Denial of Service**
- **Zero day exploit**
- ...

Denial of Service (and DDS)

A denial-of-service attack floods systems, servers, or networks with traffic to exhaust resources and bandwidth. As a result, the system is unable to fulfill legitimate requests.

A **distributed-denial-of-service**, or DDoS, attack is the bombardment of simultaneous data requests to a central server. The attacker generates these requests from multiple compromised systems.

In doing so, the attacker hopes to exhaust the target's Internet bandwidth and RAM. The ultimate goal is to crash the target's system and disrupt its business.



Attack techniques

Some examples:

- **Malware**
- **Social Engineering**
- **Phishing**
- **Man in the middle**
- **Denial of Service**
- **Zero day exploit**
- ...

Zero day exploit

A zero-day exploit hits after a network vulnerability is announced but before a patch or solution is implemented. Attackers target the disclosed vulnerability during this window of time. Zero-day vulnerability threat detection requires constant awareness.



**How can we as businesses
make ourselves more
resilient to attacks?**



The Future – a Board Responsibility

Cyber security is not an IT issue – it is a Business issue

- Identify & protect critical assets using a threat intelligence and risk based approach
- Accountability aligned to Board, CEO, and business
- Confident. Assured. Visible. Prepared to respond.
- Full cyber awareness, global sharing across all devices
- Detect early, respond effectively and prevent business disruption,

Building a solid security strategy is not easy



People

Lack of awareness of the risks and prevention



Outdated

Old technology is costly to maintain and upgrade



Compliance

Political and maritime organisations starting to take note



Knowledge

Lack of security training and expertise

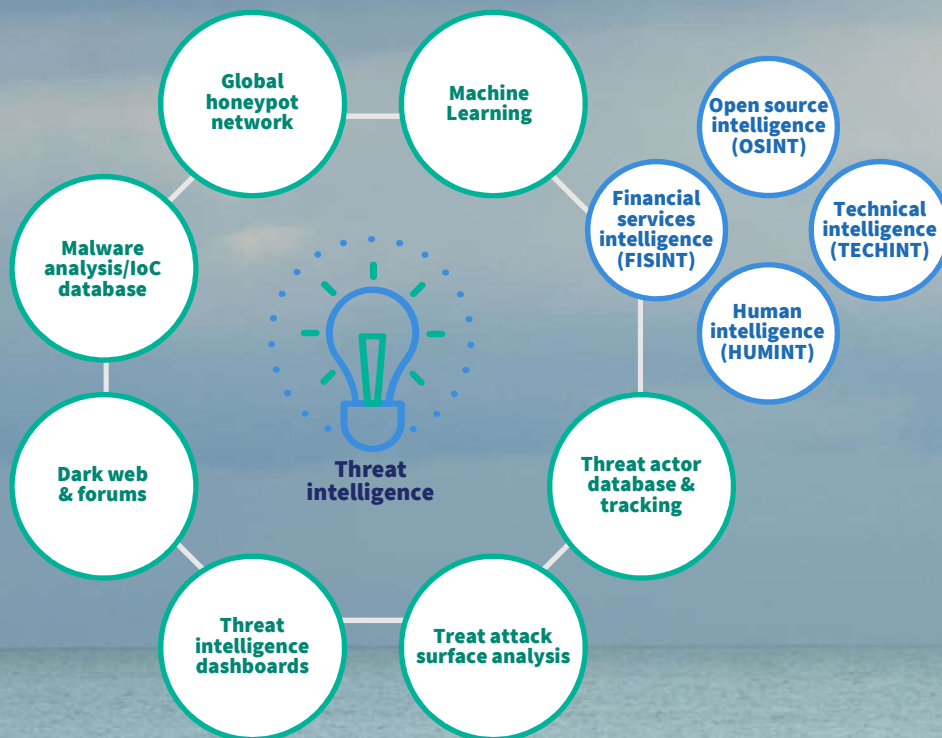


Reputation

Negative brand impact affecting share price and customer

A selection of services that will help protect your business





Threat Intelligence

Threat Intelligence, advanced machine learning and artificial intelligence algorithms can identify novel and emerging threats.

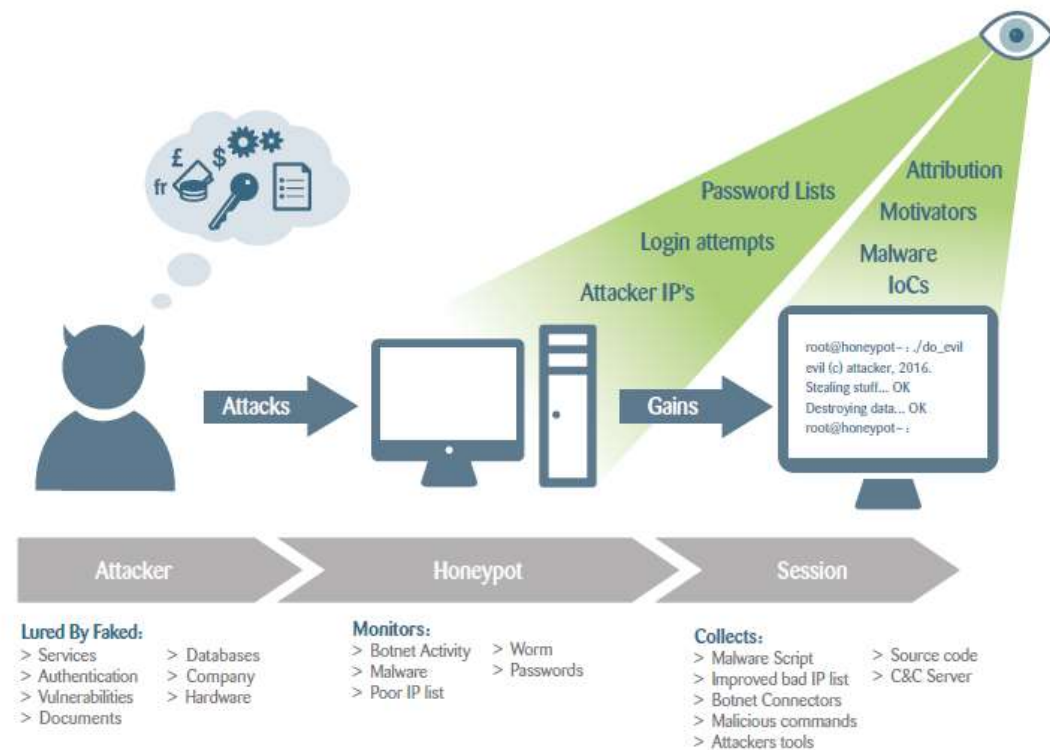
Machine learning's biggest strength in security is training to understand what is "baseline" or "normal" for a system, and then flagging anything unusual for human review.

Intelligence gathered through Honeypots

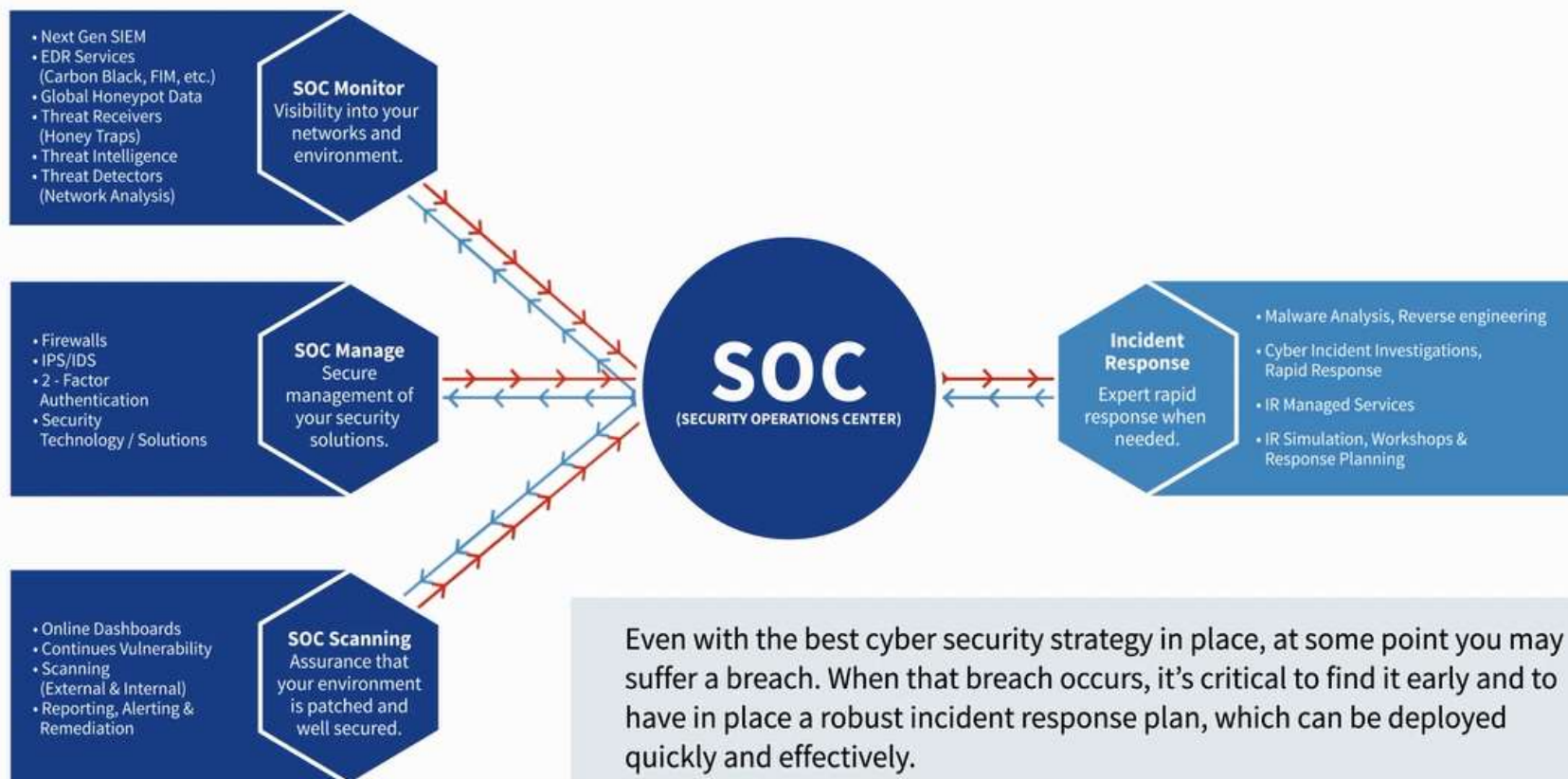
No matter how sophisticated attackers are, they do not have unlimited resources.

They will inevitably reuse part, or all, of their infrastructure in more than one attack.

Honeypot data can be of great value if utilized correctly



Taking actions early.



Cyber Awareness

People.....

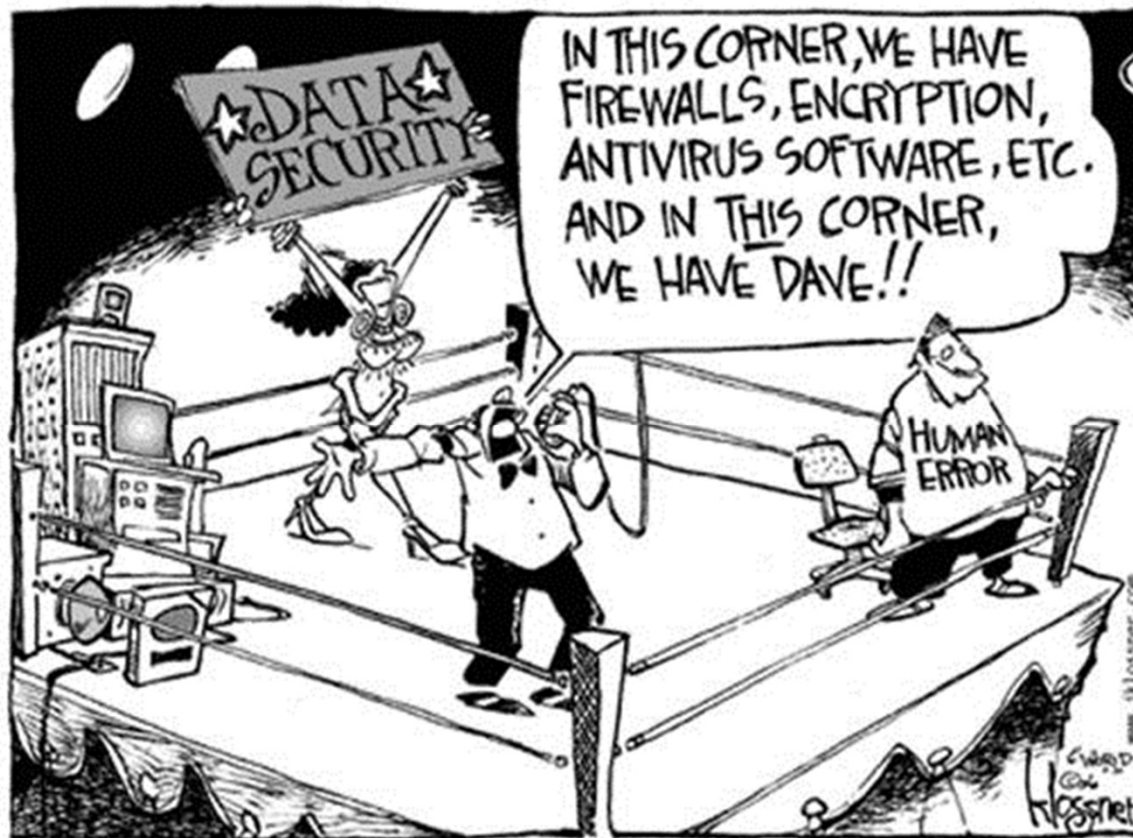


...a constant factor

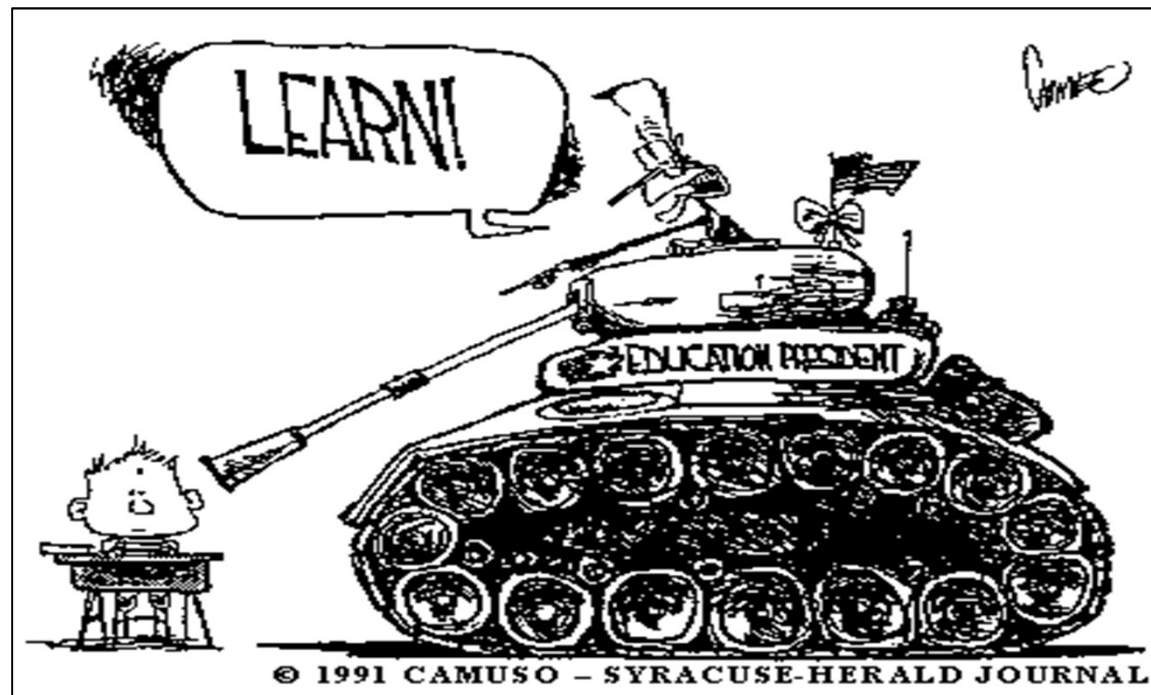


**YOUR STAFF ARE YOUR BEST DEFENCE AND
GREATEST POTENTIAL WEAKNESS**

Cyber Awareness & Training



Cyber Awareness & Training



Effective learning principles

PRINCIPLES



Engaging, relevant and valuable



On-going, regular learning



Adaptive & personalised



Measurable benefit

Protecting your corporate reputation: cyber
resilience starts at the top and involves everyone

How can LR as a Class Society help?





Our heritage is managing risk

Cyber threats are simply the newest evolution of risk type. The marine industry needs to approach cyber security in the same way it treats health & safety.

This makes Lloyd's Register the natural partner for cyber security – our heritage and credentials in keeping people and ships safe at sea has now extended into the digital space.

An holistic approach to cyber security

Working with you to build and implement an end to end security strategy – with threat intelligence at the core.





Lloyd's
Register

- Deep technical and industry knowledge
- Dedication to assurance
- Independence
- Understanding and empathy
- Social business

We have undergone significant change and growth over recent years

- Building a portfolio of data, digital and software solutions, including Acoura, RTAMO and Seasafe
- Acquired Senergy and Nettitude

£887m

Turnover in
2016/17 achieved

£100m

Invested in our
Southampton and
Singapore global
technology centres

32%

year on year
improvements
in lost time
incidents



NETTITUDE

- 15 years' experience
- 100 security professionals
- Global presence
- In-house research team
- Delivering security services to finance & banking, IT, technology and engineering firms
- A trusted cyber security provider
- Supports thousands of businesses around the world
- CREST and CHECK approved



LogRhythm
MSSP Partner of the Year 2015



SCAwards
EUROPE
Highly Commended

Portfolio overview

1: Threat intelligence

Dedicated research and innovation team to inform clients with up to date threat intelligence and proprietary tooling

2: Governance, risk and compliance

Security services for managing corporate governance, risk management and compliance with regulatory requirements

3: Security testing

Threat intelligence led testing, red teaming, penetration testing and continuous scanning

4: Training and strategy

Customised cyber strategy that aligns people, processes, and technology with enterprise business priorities and risks

5: Managed security services

An extension of our clients' security operations team

6: Incident response

Immediate response in the event of a cyber breach



Intelligence led assurance

An effective cyber security strategy and a realistic awareness of cyber threats will enable organisations to embrace automation, connectivity, and 'Industry 4.0' technology area.



Additional security support



Governance, risk and compliance

Security services for managing corporate governance, risk management and compliance with regulatory requirements

Features:

- ISO 27001/ISO/IEC 20001
- Risk assessments
- Policies & Procedures
- PCI/PA QSA/PCI approved scanning vendor
- P2PE QSA
- Tanker management self assessment
- Cyber security BIMCO guidelines
- ISM code
- Cyber Security FAQ and Threat Briefing - Guidance for Shipowners



Managed security services

An extension of our clients' security operations team

Features:

- SOC monitor
- SOC manage
- SOC scanning



Incident response

Immediate response in the event of a cyber breach

Features:

- Crisis management simulations
- Emergency breach response
- First responder training



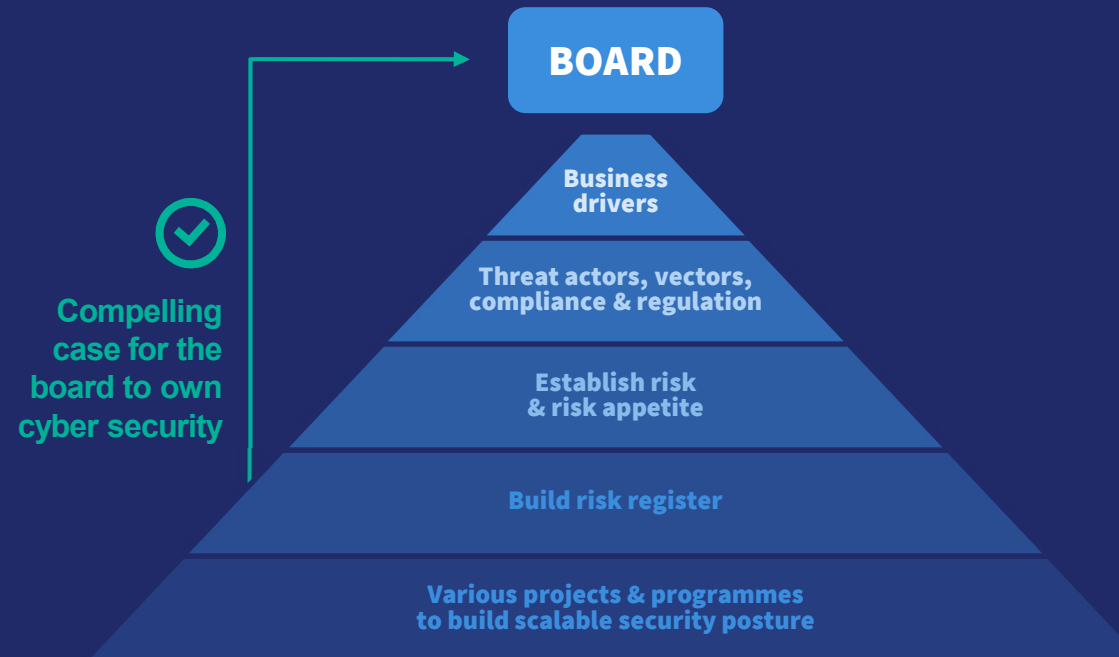
Define a cyber security strategy

Scope:

- Create a customised cyber strategy that aligns people, processes, and technology with enterprise business priorities and risks
- Identify and protect the key items that matter most
- Develop a roadmap, bringing a greater level of security maturity
- Create operational efficiencies and maximum return on technology investments

We help you take a 'top-down' approach

Attend to the need but drive the conversation back to the top of the pyramid to identify and address the problem



Q&A

